

September 18, 1997

Clark Homes  
355 N. Orchard  
Boise, ID 83706

Re: Reference Letter

To whom it may concern:

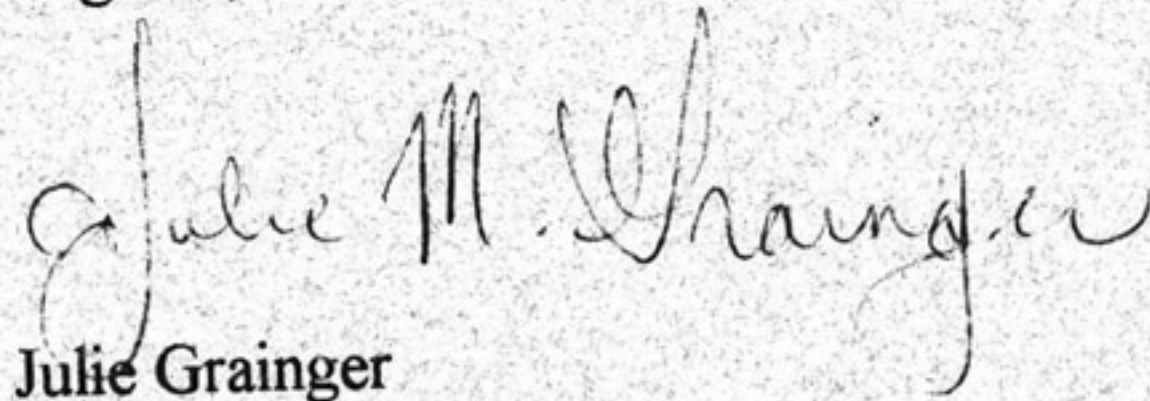
My husband and I custom built our 4<sup>th</sup> home with Mark Clark as our builder. We started discussions with him the middle of January, 1996, broke ground middle of February and completed our 3700 square foot home by the end of May. Our home is located in Banbury subdivision - 1348 West Stafford. We had a tight deadline to meet and we did— one week later I delivered my daughter. I'd have to say that we made record time to complete a house of this size and complexity in that amount of time.

Because this was not the first home that we've built we had pretty specific preferences in many different areas. We worked very closely with Mark, and in some cases directly with the subcontractors to ensure that our needs and wishes were met. Examples included: working with the HVAC subcontractor to eliminate hot and cold areas as well as dual zone thermostat, selecting the cabinet manufacturer, coordinating landscaping, alarm system, and intercom system etc. I think an important part of building is really knowing what you want and understanding what the process will be like.

Mark is committed to quality—his attention to detail is excellent. Having a finish carpenter as a builder allowed us to custom design and build a lot of cabinetry that we would have had a hard time doing otherwise. We were very happy with the subcontractors that he chose to do the work for our home. Mark only uses the best and it shows! He also did a great job in scheduling subcontractors in order to meet our deadline. We love our home and are very sorry to have to sell it in order to move to Anchorage, Alaska where my husband's job is relocating him.

Please feel welcome to contact me at work (208) 396-4844 or at home 939-1334 anytime if you have questions.

Regards,

  
Julie Grainger